

SOTI



SOTI MOBICONTROL



RETAIL
MANUFACTURING



IPADS | IPHONES
SAMSUNG



ANDROID | IOS



INDIA

SOTI is a proven innovator and industry leader for simplifying business mobility and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

SOTI.net

© 2023, SOTI Inc. All Rights Reserved.

CUSTOMER STORY

V-Guard Secures a Multifold Return on Investment With SOTI MobiControl

V-Guard Industries Ltd, founded in 1977, is an Indian electricals and home appliances manufacturer, headquartered in the city of Kochi, in the state of Kerala. With an annual turnover of more than \$300 million USD, the company manufactures voltage stabilizers, electrical cables, electric pumps, electric motors, geysers, solar water heaters, electric fans and more.

The Challenge

V-Guard's existing Mobility Device Management (MDM) solution was not providing remote IT support functionality, or the features needed to securely configure, manage and support 800 iPads, 200 smartphones and their applications across 30 locations in India.

V-Guard was concerned about application usage and security across their distributed workforce. Security needs were becoming complex as employees used their own devices configured with company applications, such as Salesforce. There was a growing need to secure applications and support issues remotely in real-time across all locations.

The Solution

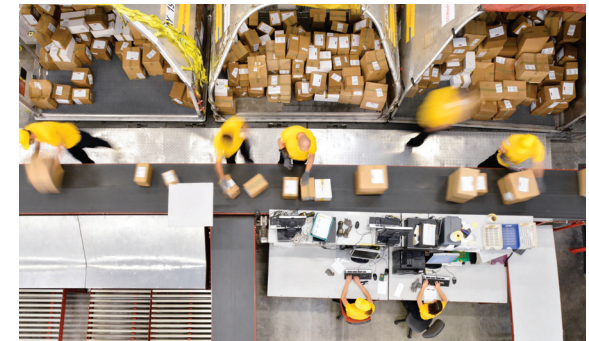
With SOTI MobiControl, V-Guard successfully migrated and configured its entire device fleet. They now manage 1,000 devices, 100% remotely and with perfect configuration. The customer can remotely locate lost devices and wipe any sensitive information when required.

The IT team has the ability to lock down applications on any device at any time, as required. Only specific devices and user profiles can access Salesforce and other business critical applications. The IT team can also easily administer employee access restrictions to email and via Virtual Private Network (VPN), for remote connectivity to the corporate network. This helps to reduce security risks with unsecured networks when travelling.

The Result

Following a successful Proof of Concept with SOTI, the migration from another MDM to SOTI MobiControl was achieved remotely and completed in hours across all 30 locations, eliminating any previous occurrence of downtime.

Devices can also now be fixed remotely, saving V-Guard travel time and unnecessary downtime, with no need to ship devices back to headquarters. SOTI MobiControl has enabled a multifold return on their investment.



“V-Guard is utilizing SOTI EMM to facilitate centralized management and remote monitoring of our devices. SOTI is utilized for the deployment of Salesforce CRM, official email and product tracking/inventory, which are extensively used by our sales and marketing teams, as well as our supply chain team that spans across the entire country. The implementation of SOTI MobiControl has enabled us to efficiently manage over 1,000 devices while conserving valuable resources. This has resulted in an impressive multifold return on investment in both time and money across our entire operations.”

Robin A Joy, VP and CIO
V-Guard