

SOTI



SOTI MOBICONTROL



TRANSPORTATION
& LOGISTICS



HONEYWELL
& M3 MOBILE



ANDROID



EUROPE
(ROMANIA)

SOTI is a proven innovator and industry leader for simplifying business mobility and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

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CUSTOMER SNAPSHOT

SOTI Helps DPD Romania Deliver Over 15 Million Parcels Each Year, While Reducing Device Downtime

DPD Romania is part of DPD Group, a leading parcel delivery network in Europe. It started to operate in the Romanian market in 2008, after the successful takeover of Pegasus Courier. Now, it has over 1,800 employees (including franchisees) and delivers over 15 million parcels every year.

The Challenge

With more than 50 warehouses in the territory and only a small IT team to help employees manage their devices, DPD Romania needed an Enterprise Mobility Management (EMM) solution that would scale with its operations as well as support its existing mobile infrastructure, with drivers and warehouse staff all using mobile devices to perform business-critical tasks daily.

The Solution

An automated solution that would take pressure off the IT team and streamline the lengthy process of device configuration was needed. SOTI MobiControl not only vastly improved the device configuration speeds, but also limited device downtime through intuitive technical support and remote task automation. In many cases, before using SOTI MobiControl, drivers were unable to complete their deliveries either because they couldn't use the equipment correctly or because they encountered technical issues with no remote technical support to resolve the issue.

The Results

SOTI MobiControl, which was introduced by SOTI's partner Smart ID, has helped DPD Romania deliver more than 15 million parcels each year, supporting over 1,000 devices used by 1,200 drivers and 400 warehouse staff. DPD Romania is also able to generate accurate reports that detail the physical location of each device, its update history and service records, ensuring there is complete visibility into its mobile investments.



"We are using SOTI to manage over 1,000 devices. Without remote access to each device, limiting device downtime and scaling our operations would be a really difficult task. SOTI has allowed us to focus on productivity and performance as key targets that we monitor on a daily basis."

Valentina Ionescu

IT, Business Development & Project Manager

