PHS Group: Improving workplace efficiency with SOTI MobiControl

About PHS

PHS Group plc is a company that specializes in delivering workplace services to over 250,000 customers, making it one of the UK’s largest workplace service providers. It employs over 5,000 staff, strategically located throughout a wide network of over 140 regional service branches. PHS also expanded beyond the UK, and now supplies workplace services to customers in Spain, Holland, Belgium and Ireland.

The PHS Group offers the safety and stability of a national organization with the guarantee of rapid, personable, local service. With 50 years of experience, PHS offers unrivalled standards of service based on a total commitment to customer satisfaction.

These services include hazardous and non-hazardous waste recycling and disposal, commercial waste removal, data scanning, storage and shredding, crate rental and packaging, interior and exterior landscaping, matting and floorcare, testing and compliance, laundry equipment and workwear, water machines, washroom services and workplace consumables.

The Business Challenge

The PHS Group had nearly 2,000 devices spread around the UK which needed remote support and updating. Before MobiControl, PHS’s process of resolving technical issues for these devices was very inefficient. In addition to this, the company used to conduct expensive device swap outs, making IT costs extremely high. After deploying MobiControl, PHS’s process of resolving technical issues for all devices in the field over-the-air, preventing interruptions to end-users, while significantly reducing the time and effort IT administrators devote to updating devices. Furthermore, MobiControl enables the PHS Group to remotely troubleshoot and resolve device issues in the field, eliminating the need to ship devices back for repair.

The Result

The PHS Group now has a very slick and professional looking device in the field, one that empowers the users, enables them to be supported better, and gives the team very useful data. Furthermore, there are clear cost and ROI benefits compared to what was done before. For example, approximately 20,000 GBP has been saved each year in license costs alone thanks to MobiControl, and the PHS Group plans to purchase more devices and licenses in the future.

“SOTI MobiControl has allowed us to effectively manage and support our entire fleet of devices across the UK with ease and confidence.”

Greg Legg, Mobile Solutions Architect, PHS Group

About SOTI Inc.

SOTI is the world’s most trusted provider of Mobile Device Management (MDM) solutions, with over 10,000 enterprise deployments and millions of devices managed worldwide. SOTI develops industry-leading solutions for enterprise mobility management, allowing organizations to support corporate-liable and Bring Your Own Device (BYOD) policies. SOTI MobiControl solves the unique challenges involved in managing, securing, supporting, and tracking mobile and desktop computing devices across all platforms.

For more information, visit us at www.soti.net, contact us by email at sales@soti.net or call us at +1-888-624-9628 (NA), +44 1213680675 (UK) or +61 3 90015554 (Australia).